



June 15, 2011

Mr. Ken Stein  
Kensington Company  
185 Roslyn Road  
Roslyn Heights, NY 11577

Dear Ken,

Please allow me the opportunity to express my thanks for your successful efforts in selling my company.

Throughout the long process you demonstrated incredible perseverance, professionalism and discretion. I was initially not convinced that you, or anyone, would be able to keep the knowledge of the sale confidential for such a lengthy period of time but you managed to do just that. Even after vetting a long list of potential buyers, and finding the right buyer, the sale of my firm was kept from becoming public throughout the entire process right up to the closing date. That was a truly remarkable feat given the nature of our business.

Your patience with my lack of knowledge of the selling process was extraordinary. You and Stuart Levenberg took a great deal of time to answer all of my questions throughout the process and gave me a tremendous education in the process.

You and Stuart also maintained a level of professionalism and were a very calming presence even when working with a couple of potential buyers that would strain the patience of Job. Additionally, when the negotiations with the person that eventually purchased my firm became stressful, you and Stuart provided wise counsel that, in the end, enabled the dialogue to continue until an agreement could be found.

I sincerely appreciate all of your efforts and would be delighted to act as a reference on your behalf. Please do not hesitate to contact me in the future if I can be of any service to you.

Best regards,

John McQuaid

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