

November 1, 2000

To Whom it may concern:

We have been working with Ken Stein and Kensington Company to sell our business for a number of months. Even though he has not yet had success locating a buyer for us, I am confident that if anyone can do it, it will be Ken Stein. He has delivered everything he promised us, and more to try to market and sell our challenging and unique business. He has taken the time to get to know how our business operates, who the best potential buyers would be, and then has worked hard at pursuing them. Ken is the rare individual who is not only honest and ethical, but delivers whatever it takes to get the job done. In our case, this has meant that Ken has invested more time and energy than he originally anticipated or calculated. I am happy to wholeheartedly refer Ken to anyone who is looking for a business broker who will get results.

Sincerely,



Cathy Gross
Managing Director
Gross Enterprises