



Dried Fruits, Nuts & Candy

Newton's Naturals

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To Whom it May Concern,

I would like to take this opportunity to write about my extremely positive experience with Albert Hakim & The Kensington Company in their handling of the recent sale of my Company, Newton's Naturals. We are a Manufacturer and Distributor of Gourmet Dried Fruits, Premium Nuts, Specialty Snack Mixes & Candy based in Freeport, NY. I had real concerns about the process of selling my company, whether it could even be sold without interrupting operations as well as concerns related to finding the right people to sell to.

I met with Albert to discuss the process of selling my company and was immediately struck by his genuine concern for my situation, his professionalism and experience and his quick grasp of the nuances of my business. He put me at ease and explained exactly how he would guide the process to a successful conclusion. After I entrusted Albert and Kensington Company with the Listing of my Company I then experienced what really makes this group special.

In a very short time they brought many potential buyers and every one of them was vetted and qualified to buy my business. They handled all of the buyers requests for information and subsequent offers with professionalism and efficiency. In the end they found for my company a buyer with synergistic interests which made perfect sense for both sides. Even when the transaction became complicated Albert guided the process to a successful close.

I would highly recommend Albert Hakim and The Kensington Company to any business owner considering a sale.

Moheb Said
President
Newton's Naturals