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Memphis  
Miami  
Montreal  
Nashville  
New Hampshire  
Northeast Ohio  
Northern NJ  
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Omaha  
Orange County  
Orlando  
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Date: July 28, 2006

To: Whom it may concern

From: Jack Lapointe, Founder/Chairman

Subj: LETTER OF RECOMMENDATION: Ken Stein & Stuart Levenberg

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Both Ken Stein & Stuart Levenberg from The Kensington Company have been representing JAN-PRO Franchising International with a number of very qualified candidates. We are very appreciative of their outstanding performance and find them to be exceptional among Consultant Franchise Business Brokers.

We started working with Ken and Stuart in early 2006 to begin identifying appropriate Master Franchise Owners that would best fit our business model. Although Ken and Stuart understood the franchise segment of the commercial cleaning industry, they wanted to understand the specifics of our business model. They quickly learned about the industry, the recurring revenues, and specific industry growth that would attract the right candidates.

In a relatively short period of time, they identified six top master prospects. During the courting phase and personal meetings with these very high-quality candidates, they were extremely helpful in guiding us through the pros and cons of each distinctly different prospect and proved invaluable in helping us determine the best fit for us while providing feedback on our own performance.

During the qualifying process, both Ken and Stuart play a pivotal role in helping to determine the right franchise concept for the right candidate while maintaining a sense of decorum. Throughout the process, we continue to be very impressed with their professionalism, their patience, and perhaps most importantly, their ability to keep things in perspective.

Although we feel that the representation of JAN-PRO by The Kensington Company is an endorsement of our strong management team and successful track record, we know that many candidates might not have been as attracted to us without Ken and Stuart's direct involvement, knowledge and professionalism. If we can be of any further assistance, please do not hesitate to contact me @ 704-243-7036.